

CONSULTANTS:

Could you use:

- Better marketing of your services
- A way to network with other consultants
 - Enhanced acceptance as an ethical source of information
- Help in becoming an even better consultant
- A real presence on the “web”

If so, the

**ASSOCIATION OF CONSULTING CHEMISTS
& CHEMICAL ENGINEERS, INC.**

can be a valuable tool for you.

What is ACC&CE?

Founded in 1928, ACC&CE is a non-profit association of consultants serving the chemical and related industries with expertise based on a wide variety of technical and business knowledge. ACC&CE continues to grow and serve its members using a net-based searchable membership directory that is marketed to potential clients. Here's a small sample of the many areas in which our members provide their clients with knowledge and help:

Business planning	Laboratory testing
Ceramics, metallurgy, nanomaterials	Litigation & insurance support
Chemical plant operations	Market research
Coatings, polymers, additives	Mergers & acquisitions
Environmental concerns	Oil & gas
Equipment evaluation	Organic & inorganic chemicals
Expert witness	Petrochemicals
Facility design/cost estimating	Pharmaceuticals & cosmetics
Feasibility studies	Power generation
Fertilizers & pesticides	Printing
Fire & explosion	Process optimization
Foods & food additives	Product development
Formulation	Regulatory compliance
Industrial, specialty & fine chemicals	Strategic planning
Industrial gases	Surface chemistry
Industrial hygiene	Technical management
Intellectual property, patents	Troubleshooting

Marketing Exposure

- By marketing the Association's skill base to potential clients using an interactive and searchable website, www.chemconsult.org
- With a membership directory that provides details about all our members:
 - Education and training
 - Industrial experience
 - Scope of consulting activities
 - Publications and patents
 - Areas of specialization
- With an active "*Consultant Help Inquiry*" referral service to connect potential clients with Association members.

Instant Professional Network

- Fellow members
- Other similar groups
- Information gathering ability in many disciplines
- Links to trade associations and scientific societies
- A regular Newsletter with current information about the members and their activities
- Joint meetings with other consultants
- Laboratory contacts and shared services with other members

Virtual Meetings with Guest Speakers Focused on Consulting

- Tax laws and the consultant
- How to be a good expert witness
- Idea generation techniques
- Types of consulting contracts
- Selling your services to clients
- Case histories of assignments
- The hidden costs of consulting

Become a Better Consultant

- A mentoring program that provides experienced counseling for new members
- Training and skill development programs as part of the regular meetings
- Fellow members who want to help you and will network with you

ACC&CE Website, www.chemconsult.org

- General information about the organization and a full information sheet on each active member
- A communication link to the Association office for members, prospective members and clients seeking help
- A searchable data base of membership skills and areas of expertise

Validate Your Credentials as a Professional Consultant

- All new members sign an ethics statement and practices are routinely reviewed
- Members can use the Association seal and name on stationery and brochures

Consultant Help Inquiry referral service for prospective clients.

When a prospective client contacts the Association office about a specific consulting need or possible assignment, this information is immediately sent to all active members by email. Members are then able to offer the client their services in a timely manner. The client contracts directly with individual consultants for their services. There is no charge to the client for using the *Consultant Help Inquiry* referral service.

ACC&CE Membership

Membership in ACC&CE is open to individuals who meet the following qualifications:

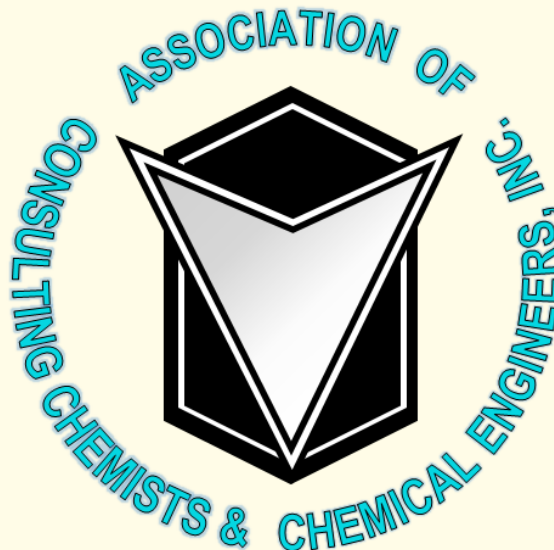
- Candidate is engaged in providing chemical and/or chemical engineering consulting services or has responsibility for the chemical and/or chemical engineering consulting services of an organization.
- Candidate's principal professional income is derived from consulting.
- Candidate is a graduate of a recognized scientific or professional institution or equivalent.
- Candidate subscribes without reservation to the Association's Code of Ethics.

**Membership in ACC&CE is an
essential investment in your
PROFESSIONAL CAREER**

To learn more about membership and how to use our services in your business activities, contact ACC&CE:

- www.chemconsult.org
- accce@chemconsult.org
- ACC&CE, 514 Corrigan Way, Cary, NC 27519
- 1-908-500-9333

**Attend one of our
on-line meetings
as a guest**



**We can help you
become a better
consultant now!**