



The Chemical Consultant

Association of Consulting Chemists and Chemical Engineers, Inc.

Scientific, Engineering, Business & Management Consultants

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FUTURE MEETINGS

Council Meetings

There will be a virtual meeting the second Tuesday of every month at 7 pm ET

Next Meetings:

7 pm EDT on:

April 10

May 8

June 12

The Association of Consulting Chemists & Chemical Engineers (ACC&CE) is a network of senior-level consultants with a broad range of functional expertise and many years of experience in the chemical and allied industries.

The purposes of the organization are:

To offer prospective clients a “clearing house” which they can use to find the most qualified consultants or team of consultants whatever their particular problem may be.

To furnish support to its members as they conduct their consulting practices.

This newsletter is intended to support those purposes as well as to educate prospective new members and prospective client organizations about ACC&CE, and how we can be most helpful to them.

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The ACC&CE has an interactive website – www.chemconsult.org that allows prospective clients either to input their problem or to search for those consultants most skilled in their area of concern.

IN THIS ISSUE

This newsletter begins as usual with a letter from the President, David Manuta, which appears on pages 2 and 3.

On page 5 is a message from your editor.

On page 6 is another article by our new Programming Chair, Richard Goodman, who further describes his plans and his progress in creating new programs for the association.

Finally, I repeat my request for comments and articles from our members. Please send them to: jvpji@jvporcelli.com.

Joe Porcelli, Editor

LETTER FROM THE PRESIDENT

Dr. David M. Manuta, (Certificate #882), President of ACC&CE

I was in Denver, CO for several days in March 2018 for a Hearing. With flying being an adventure (clearing security and ensuring that adverse weather doesn't upset travel plans) these days, I also met with four (4) other Clients in this multiple day visit to the Mile High City. We chose a well-known restaurant on the East Side of Denver as our meeting place. It was good to have all of these Clients meet each other and (as allowed) share information with each other.

The most memorable part of this gathering was that the input of a six (6) digit code was required in order to use the Men's Room. [The restaurant staff indicated that the apparent abuse of illicit drugs is an issue in this neighborhood, so this arrangement was determined to be an appropriate one.] Back when I was working for wages in the nuclear industry, the crown jewels (e.g., certain isotopes of plutonium and uranium) could be protected in a like manner. Systems like this limited access to only those who truly had a "Need To Know."

In connecting to our Association's activities, we need to encourage/increase, rather than limit, access to what we are doing. One administrative aspect is to update the By-Laws in a manner that describes the independent consultancies that have been at ACC&CE's heart for many years, as well as embracing the other types of consultancies that currently employ our members.

Being inclusive, rather than exclusive, should bode well for the future by stimulating the interest of our younger members to become more active. Having increased depth with quality personnel in several key areas (e.g., Go To Meeting, Newsletter, Programs, Web-presence, etc.) is, of course, extremely helpful (and must remain a focus/priority of ours).

In a like manner, prior to the passing of our Executive Director, Dr. John Bonacci, the ACC&CE had created a LinkedIn page. The URL for this LinkedIn page is: <https://www.linkedin.com/groups/4093708>

Dr. Bonacci flawlessly handled most of the ACC&CE's important activities, so it has been difficult trying to re-create what he had done without having him available to mentor us. [My growing pains with managing the participation of the ACC&CE in the Chem Show are a case in point.] Likewise, when our discussion turned to the use of LinkedIn as a platform for enhanced networking, some of the necessary information for doing so went with Dr. Bonacci.

Continued on next page

LETTER FROM THE PRESIDENT (Continued)

Charlie Leonard, our Webmaster, was tasked with trying to unlock the management of our LinkedIn group. While the details of Charlie's successful foray to go where Dr. Bonacci had previously gone are well above my pay grade, Charlie was able to unlock our LinkedIn group. It is important that all of us have access to the ACC&CE LinkedIn group page and that we make constructive use of it.

As with many of us who have somewhat reluctantly embraced these new social media platforms, I am interested in doing more with our LinkedIn group page. We are limited only by our imagination. In this instance, the input of a six (6) digit code for access ought not be necessary for opening up the worlds of opportunity that exist on our LinkedIn group page.

Much like the efforts of Bernie and Charlie to establish Go To Meeting as our Council Meeting platform, LinkedIn should enable more efficient contact with fellow members (especially when collaboration may be crucial in successfully completing a CHI), increasing membership, and ultimately creating networks of lasting value.

Thank you for reading!

Sincerely,

David M. Manuta, Ph.D., FAIC
President, Manuta Chemical Consulting, Inc.



Dr. David M. Manuta, FAIC, President
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LETTER FROM THE EDITOR

Dr. Joseph V. Porcelli (Certificate #906)

This first issue of our newsletter for 2018 was intended to be distributed by March 31, but it appears that we will make it within the first two weeks of April. As mentioned in the last issue, thanks to the Chem Show's back office staff, we were able to obtain 132 contacts with email addresses. In addition, those of us at the show collected business cards from visitors to our booth, resulting in 22 more contacts. All were sent the last newsletter.

Those of us manning the Chem Show booth recognized that we really needed a new brochure describing the benefits of membership in ACC&CE, that could be handed out to all visitors to the booth. Since that time, an enthusiastic member, Tom Vichroski, a new tri-fold brochure was designed, reviewed with a number of council members, and 250 copies of the final version were printed out by Tom, and sent to me for folding and distribution to our members upon request. I am asking that anyone interested in obtaining any of this brochure so inform me, requesting between 1 and 10 copies. In addition, we will mail a copy to each of the Chem Show contacts for whom we have a mailing address, and we will email a file containing the brochure as designed, to all those for whom we only have an email address.

Tom volunteered to develop a second tri-fold brochure that would be appropriate for our prospecting for CHIs, and this project is well underway at this time.

On a separate matter, ACC&CE has had a LinkedIn Group for a number of years, but since the passing of John Bonacci, we have been blocked by Linked In in making any changes. As described in President Manuta's letter, Charlie Leonard has succeeded on learning how to open the group page, and now, I am the Group Owner and Charlie is the Manager. As such, we will be working on growing the group and making it useful for our members.

I hope that more of our members will attend our monthly on-line Council meetings. You don't have to be a Council member to attend and take part in the discussions. Our next meeting, which uses GoToMeeting (GTM) software, will be on April 10. We will be discussing possible By-Law changes and other issues facing our organization. One of the next Council meetings (to be announced) will be shortened so that we can include a presentation, the first of a number planned by Richard Goodman, our Program Chair. GTM will allow attendees to see the slides and hear the presentation. (See page 6).

The report of the ACC&CE Program Chair

By Dr. Richard M. Goodman (Certificate #747)

ACC&CE is set to embark on the next logical step in its progress towards being a virtual organization. As the new program chair, I (Goodman) am preparing to schedule virtual technical meeting presentations. That is, future technical talks will not be at a location, e.g. a restaurant, as in years previously. Rather, the speakers will be using the GoToMeeting APP to present to any member who wishes to view the talk. Participants can see all videos, PowerPoint slide shows, etc. as well as having full access to all Q&A.

We are looking for topics that the membership would most like to see in this virtual medium. So far, we are considering the following ideas: First, Mike Blumenthal has volunteered a talk on food forensics. Second, Vincent Fischetti has suggested that we find a speaker to talk on how consultants could find opportunities as expert witnesses. (We are asking for any member who has an active expert witnessing business to help us with this program.) A third suggestion, by Porcelli, was for a talk on Synthetic Biology, in which genetic manipulation was being used to develop bio catalytic routes to chemical products. The Council considers all three as suitable, what do you think? It was suggested that I schedule the first presentation, at the same time as one of our monthly Council GTM meeting, and for that month, the Council meeting would be shortened. We are also planning to run these virtual technical programs right through the summer.

Again, we are actively seeking interest from the whole ACC&CE membership as to what do you want to hear from us. I am prepared to help to make it happen.

Richard M. Goodman, PhD
Program Chair

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