



The Chemical Consultant

Association of Consulting Chemists and Chemical Engineers, Inc.

Scientific, Engineering, Business & Management Consultants

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July—September 2019

FUTURE MEETINGS

All members are invited to attend.

GTM Virtual Council

October 23—CHEM SHOW
Presentations—2:30 pm
Council Meetings—4:00 pm
(both via GTM)

November 12—tentative
7 pm GTM

The Association of Consulting Chemists & Chemical Engineers (ACC&CE) is a network of senior-level consultants with a broad range of functional expertise and many years of experience in the chemical and allied industries.

The purposes of the organization are:

To offer prospective clients a “clearing house” which they can use to find the most qualified consultants or team of consultants whatever their particular problem may be.

To furnish support to its members as they conduct their consulting practices.

This newsletter is intended to support those purposes as well as to educate prospective new members and prospective client organizations about ACC&CE, and how we can be most helpful to them.

The ACC&CE has an interactive website – www.chemconsult.org that allows prospective clients either to input their problem or to search for those consultants most skilled in their area of concern.

ACC&CE Officers & Leaders

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IN THIS ISSUE

This newsletter begins with a letter from our President, David Manuta, which appears on page 2.

On pages 4 and 5 is a letter from your editor.

On page 7 our two newest consultants are introduced, with short descriptions of each's practices.

On page 8 is a copy of our advertisement as it appeared in the Chem Show publicity documents.

I am still again requesting comments and articles from our members. This has continued to be a very busy season for all of us, and I still hope to bolster the contents of the newsletter in 2019 and future years with interesting items from our members.

In my letter on pp 4-5 I explain our latest attempt (unsuccessful) to find a way to deal with LinkedIn. I am disappointed.

Please address all comments to: jvpjii@jvporcelli.com.

Joe Porcelli, Editor

LETTER FROM THE PRESIDENT

Dr. David M. Manuta, (Certificate #882), President of ACC&CE

The ACC&CE has been working throughout the summer on both an election and in preparation for the Chem Show.

Positions on the Executive Committee (President, Vice President, Secretary, and Treasurer) and all six (6) councilor positions need to be filled. Ballots have been sent out and are in the process of being returned.

We are always interested in attracting "new blood" in professional society governance, since the older that I get, the less that I actually know. There are some candidates who meet the "new blood" criteria. This bodes well for the future of the ACC&CE.

The late Dr. John Bonacci initiated our involvement in the Chem Show. After his passing, the Executive Committee was able to maintain this affiliation. This is a large show at the NYC's Javits Center that for more than one hundred (100) years has been "the go to venue" in the chemical process industry. This year's Chem Show runs from Tuesday (10/22/19) through Thursday (10/24/19).

ACC&CE has a booth (# 712) in the Exhibition Hall. Through our new and improved brochures for attracting new consultants and new clients, we have an opportunity to market our services to those who would like to join our ranks and to those who would most likely benefit from our services.

The Chem Show is important in marketing. As the industry has shifted away from metropolitan NYC and with the greater current emphasis placed on the biological/pharmaceutical side of the ledger, some of our colleagues in the more traditional chemical engineering and chemistry areas are identifying the need to stay intellectually active.

What we have "between our ears" ought not only still be valuable to (prospective) clients, but that there are clients who will handsomely pay us to solve their challenges/problems. The excitement of making a difference drives our collective interest in applying our specialized knowledge to benefit the client (specifically) and the public (generally).

If you're going to be in NYC during the Chem Show, then please stop by booth 712 in the Exhibition Hall at the Javits Center.

Thank you for reading.

David M. Manuta, Ph.D., FAIC
President, Manuta Chemical Consulting, Inc.



Dr. David M. Manuta, FAIC, President
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LETTER FROM THE EDITOR (and Immediate Past President)

Dr. Joseph V. Porcelli (Certificate #906)

Much of the last three months has been devoted to developing a process to find candidates for the four officer slots, and the six councilor positions. As mentioned in the last newsletter, President Manuta and Treasurer Duerr are interested in continuing their position for at least another year. The Vice President slot is vacant, and Richard Goodman has volunteered to run for Vice President. As he is running unopposed, he is expected to move up to President when that office becomes available in the Fall of 2020. Your editor is stepping down from the Secretary position at the beginning of October and Koki Doshi has volunteered to run for Secretary (also unopposed).

As for the councilor slots, we have six candidates for six positions. They are; Tom Borne, Catherine Byrne, Bill Hoffman, Al Sagarese, Dick Schauer, John Wetzal. As explained last year, we expect that those who have been elected councilor will take part in many of our GTM council meetings, and hopefully take a role in the operation of the association to ensure its continuity. There will be a procedure to allocate all councilors to one, two or three year terms, with the long term arrangement that in subsequent years, one-third of the councilors will be up for re-election or choose not to run again.

Regarding our Council meetings, our practice has been to hold at least one per month, except perhaps fewer during the summer, and all of these being virtual meetings using GoToMeetings with our phones or computers. We strongly encourage all of our members (not only council members) to attend as many GTM meetings are is convenient for them, to learn what is going on with the organization and to contribute ideas for its improvement.

We are pleased that the rate of adding new members appears to be increasing as is the rate of receiving inquiries for consulting services. As each member has a “scope sheet” on our website that is searchable, this results in more potential clients being attracted to our website seeking our services.

Continued on next page

LETTER FROM THE EDITOR— Continued

Regarding our seminar at the Chem Show, five members are scheduled to speak on Wednesday, October 23. Three, Schauer, Sagarese and Manuta will be at the seminar while two, Goodman and Porcelli will present using GTM. The Seminar will start at about 2:30 pm and the Annual Meeting will start immediately afterwards, but no later than 4 pm, and both may be followed via GTM. Information on connecting will be sent out by Charlie Leonard.

In past issues of this newsletter, I have asked for members who would be able to help in managing our LinkedIn group, as I have felt that a more active LinkedIn group site would attract more interest in the group and ultimately in the activities of ACC&CE, and what we have to offer to new members and to potential clients. There was no response to this request, so we looked into using a consultant to help us learn what we should do. We found a possible consultant, but we quickly discovered that it would require active participation of a number of members to do what would be required to manage the group site as well as “curate” (search for and post articles on a periodic basis). After discussing this with the consultant and with a number of our officers and members, we did not see a way forward. If any of our members has any thoughts on how to use LinkedIn or other social media to publicize our organization, please let me or one of the officers know. Meanwhile, we have had no addition to our LinkedIn group over the last three months since the last newsletter.

As always, I am interested in hearing from any of you who have comments or suggestions regarding the newsletter or the organization. Please communicate with me at jvpji@jvporcelli.com with your ideas and/or to volunteer.

Sincerely

Joe Porcelli, Editor

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Areas of expertise span chemical process design, analytical chemistry, plastics & polymers, cosmetics, regulatory and legal affairs, catalysis, combustion, petrochemicals, power, adhesives, biology and related disciplines.



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