



The Chemical Consultant

Association of Consulting Chemists and Chemical Engineers, Inc.
Scientific, Engineering, Business & Management Consultants

*Volume 36-1
February 2024*

FUTURE MEETINGS

**All members are
invited to attend**

**Council Zoom Meetings
to be announced**

ACC&CE Officers & Leaders

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The Association of Consulting Chemists & Chemical Engineers (ACC&CE) is a network of senior-level consultants with a broad range of functional expertise and many years of experience in the chemical and allied industries.

The purposes of the organization are the following:
To offer prospective clients a “clearing house” which they can use to find the most qualified consultants, whatever their particular problem may be as well as to furnish support to its members as they conduct their consulting practices.

This newsletter is intended to support those purposes as well as to educate prospective new members and prospective client organizations about ACC&CE, and how we can be most helpful to them.

The ACC&CE has an interactive website – chemconsult.org – that allows prospective clients to either input their problem to submit a Consultant Help Inquiry (CHI) or else to search our membership for those consultants most skilled in their area of concern. The LinkedIn page is also active now and available.

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*Pages 6-8 Member Ads and Business Cards (hover on ad
or other link and click to open URL or mailto:hyperlink)*

PRESIDENT'S LETTER, Al Sagarese

Year-end President's letter to Membership and Friends by Al Sagarese

Overall, 2023, accomplished a lot of items that were carried forward from 2022.

- The website has been updated and we now have a new webmaster [Steve Duerr] and he is supported by a technical support person who knows how to make modifications and fix or replace patches.
- The ZOOM PRO has been transferred from FORRESTAL CONSULTANTS account [Al Sagarese] to ACC&CE. Steve Duerr has taken on the management and set up details for on-line meetings.
- LinkedIn [Marvin DeTar] is in the process of making sure that ACC&CE can use this system as our general mailing mechanism to both members and other individuals that are part of LinkedIn. He is supported by Kathy Bryant who knows how to make improvements so that LinkedIn can be used effectively. Again, Steve Duerr is helping.

Finance. The association's finances are stable with income and expenses in balance.

Programs. John Fetzer has done an excellent job. It is felt that good programs are an effective way of broadcasting the ACC&CE. For 2024, our first 'talk' will be a panel discussion on Expert Witness. The panel will be John Fetzer, Marvin DeTar, and David Manuta. The panel may be in February or March. It is important that the LinkedIn situation is working to our satisfaction so the several mailings can be performed without glitches. The thinking is to make this panel our premier program for 2024 – and our main way to net in new members.

As part of the mailings. John Wetzel will use his LinkedIn list. Al Sagarese will contact several leaders: Chemist Club [Roland Steflandt]; Chemical Consulting Network [Peter Mlynek]; Chemical Market & Economics [George Rodherz]; Société de Chimie Industrielle [Marc Reich] and will use his personal contact list [Constant Contact] of 100 names,

Membership. Heather Wahab has been responding to individuals that want to become members. In 2024, we will use the improvised LinkedIn system to do multiple mailings. The membership is 33 people; 3 members retiring from ACC&CE. This situation is a problem for us.

Listed are 2 ideas on ways to increase membership. #1 is long term and #2 is short term. This issue will be discussed in the Spring of 2024,

- Idea #1: Set up a new membership category called "Associate Member." It could be free or minimal charge to cover administrative cost. There would be limited access to our website. Only name, education, mailing address and eMail would be allowed plus a 50-word description for each person; 5-years' experience would be required.
- Idea #2: Collect names of senior chemists and chemical engineers via LinkedIn search, ACS, University directories, Constant Contact, etc. We would send invites to these potential new members.

LETTER from the EDITOR, Richard Goodman

I want to start my editorial letter with a very loud shout out to Joe Porcelli. Joe has been active in ACC&CE for decades. He has been President and equally importantly was the editor of this Newsletter for a very long stint. His work on this Newsletter established a level of professionalism that I am struggling to maintain. As recently as 3-years ago Joe spearheaded our efforts in building membership by arranging to get ads into the Chemical Engineer's Monthly soliciting members. The five new members from these ads were the largest new cohort in the last decade. Joe has decided to reduce his commitments and has officially resigned from ACC&CE. We will all miss his outstanding leadership and counselling. I will miss my dear friend and colleague.

As we enter the new year, let me again give my views on the status of the ACC&CE. The organization is very strong because we have several members really stepping up to maintain our programs, our visibility, our finances, our opportunities for the future. As our president, Al Sagarese, has stated (see article on page 2). Steve Duerr, our elected Treasurer, has taken a very active role in other key areas. He is overseeing our website as Webmaster and supporting Marvin DeTar in building up our presence on LinkedIn. Steve and Marvin have provided significant professional assistance for these key communication vehicles. See Marvin's LinkedIn article on page 5

Heather Wahab, Membership Chair, has highlighted the issue of our shrinking membership in her article on page 4. While all associations these days are hurting for members, an aging retired chemist population and the growth of the Internet (as a vehicle to solicit clients) has particularly hit ACC&CE. Al Sagarese has highlighted several ideas to find new members. I emphasize that we all need to turn on our creative juices to solve the membership issue. I want to also single out John Fetzner for putting together excellent programs; such good content is certainly one vehicle to generate new member interest. See his article on VP/Program Chair activities on page 4.

Article from Vice President and Program Chair, John Fetzer

Presentations

In September, Dr. Dennis O'Rear gave a talk on mercury issues within the petroleum industry. In December, Dr. John Fetzer gave a talk on his experiences in doing work outside of the United States.

An upcoming presentation, slated for late February, will be a panel of 3 consultants, Marvin DeTar, David Manuta, and John Fetzer on **Being an Expert Witness**. The three have extensive experience in expert-witness work and will touch on a variety of areas important in doing that kind of work.

Suggestions for other potential presentations are welcomed. Forward these to:
fetzpahs@hotmail.com

ARTICLE from MEMBERSHIP CHAIR, Heather Wahab

The Association of Consulting Chemists and Chemical Engineers is always looking forward to receiving both membership applications from qualified individuals and referral applications from independent business owners and industrial companies. Membership applications can be submitted directly on our website, through the membership tab, and referral requests can also be submitted directly on our website using the referral service tab.

Dr. Heather A. Wahab, Ph.D, D.Sc., Membership Chair

Dr. Heather Wahab has recently published an industrial chemistry book titled **Chemistry in Industry & Academia**. The book is based on solutions to industrial problems she has solved. The book lists practical solutions to your chemical requirements. The book will also assist you in the production of some chemical products and improve the quality of your product to make your process more efficient. Visit the following website for more information:

<https://www.amazon.com/Chemistry-Industry-Academia-HEBAH-ABDEL-WAHAB/dp/1915904447>

LINKEDIN, Marvin DeTar

Introduction to ACC&CE Group on LinkedIn <https://www.linkedin.com/>

LinkedIn has a Group called Association of Consulting Chemists and Chemical Engineers. This is an on-line opportunity to post discussions and presentation notifications of interest to consultants with knowledge of chemistry and chemical engineering. Please join the LinkedIn Group if you are interested in such posts. Anyone on LinkedIn can join.

Right now, it is a Private Group which means that ONLY members of the Group can see posts in the group. We would like to change to a Public Group so that all of our contacts have that opportunity. Apparently, this is a complicated process for LinkedIn because they have delayed implementation of the change for months. The “work-around” is simply to post as an individual and then post as a member of the Group so that everyone can view.

Membership in the LinkedIn Group does not constitute membership in ACC&CE. The Association of Consulting Chemists and Chemical Engineers (ACC&CE) is an organization of senior consultants that have extensive experience in many endeavors that require Scientific, Engineering, Business, & Management Consultants.

If you would like to join the ACC&CE, please bear in mind the selection of each member rests with the approval of the ACC&CE Council. Please go to www.chemconsult.org and provide a brief background of your consulting experience (Membership/Application).

We offer our services to those needing innovative and practical solutions in a wide range of technical industries. Please go to www.chemconsult.org and write a brief Client Help Inquiry (CHI) including the goals and details (Referral Service). The consultants within ACC&CE have provided a summary of their expertise to help new clients (Find a Consultant).

We also welcome you to attend on-line presentations provided by our Association members and invited guests. We provide specialized talks on subjects of interest to other chemical consultants. Some are discussions of successful projects. Most are aimed to provide insights in how to better help our clients and to network with others who are seeking excellent consulting services.

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This newsletter issues three times and for special situations, four times a year, and advertising is sold on an annual basis, with ads appearing in each issue. Advertising is open to all members, and nonmember ads will be considered on a case-by-case basis. The price list for advertising is as follows:

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Half-page—	\$250/year
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THE CHEMICAL CONSULTANT

A publication of

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