



The Chemical Consultant

Association of Consulting Chemists and Chemical Engineers, Inc.
Scientific, Engineering, Business & Management Consultants

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Summer 2024*

FUTURE MEETINGS

**All members are
invited to attend**

**Council Zoom Meetings
to be announced**

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The Association of Consulting Chemists & Chemical Engineers (ACC&CE) is a network of senior-level consultants with a broad range of functional expertise and many years of experience in the chemical and allied industries.

The purposes of the organization are the following:
To offer prospective clients a “clearing house” which they can use to find the most qualified consultants, whatever their particular problem may be as well as to furnish support to its members as they conduct their consulting practices.

This newsletter is intended to support those purposes as well as to educate prospective new members and prospective client organizations about ACC&CE, and how we can be most helpful to them.

The ACC&CE has an interactive website – chemconsult.org – that allows prospective clients to either input their problem to submit a Consultant Help Inquiry (CHI) or else to search our membership for those consultants most skilled in their area of concern. The LinkedIn page is also active now and available.

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PRESIDENT'S LETTER, Al Sagarese

This is my last official newsletter. It has been an honor to serve as the Associations president. I appreciate the thoughtful inputs and help during my tenure. Many comments were provided by former officers, members, friends and speakers. All were welcomed and made my transition rather easy from a simple member, who worked on the program committee, on to a leadership position as president.

Like many professional organizations both [1] new member recruitment and retention and [2] boosting the number of attendees at our programs is an ongoing challenge. In my view, the speaker program remains active and strong.

As mentioned in last year's "letter to the membership", there were two ideas on ways to address these problems.

Idea#1. Set up a new membership category called, for example, to be known as Associate Member. It could be free or a minimal charge to cover administrative costs. Here, only name, education, work experience would be allowed. It would be limited to a 50-word description of their consulting practice with an email and website. This has not been enacted in 2024 but could be done by the next president, John Fetzer, if he so desires.

Idea#2. Collect names via LinkedIn search, and other professional firms where our members have access to the membership. I will continue to give access to my firm's Constant Contact list for mailings. ACC&E would send formal invitations to join to the newly collected names. I suggest that a part-time person should be hired to this task.

Overall, the membership statistics are in balance, that is, new members replaced those that resigned. The same is true with financials, which are in stable.

Another unresolved issue is that ACC&CE's LinkedIn account does not allow distribution of our communications, and documents and videos beyond our membership. This situation is not entirely clear to me. Marvin DeTar has been tracking this issue. John Wetzel as inputs to this situation, too.

LETTER from the EDITOR, Richard Goodman

According to the recent precedents, with the start of our new fiscal year, John Fetzer will assume the position of President of the ACC&CE; Al Sagarese will assume the role of immediate past-president and editor of this newsletter and yours truly will end his terms in the presidential succession. I remain as a member of the Council. We look to new leadership to take on the role of VP.

As we enter the new fiscal year, let me again give my views on the status of the ACC&CE. The organization remains stable. We continue to have several members really stepping up to maintain our programs, our visibility, our finances, our opportunities for the future. As our President, Al Sagarese, has maintained a strong commitment to the long term survival of ACC&CE. Steve Duerr, our elected Treasurer, has taken a very active role in other key areas. He is overseeing our website as webmaster, including the activities of our web consultant. Marvin deTar has provided significant professional assistance to improving our LinkedIn web presence. Heather Wahab, Membership Chair, has highlighted the issue of our shrinking membership in her article on page 4. I want to especially single out John Fetzer for putting together excellent programs; such good content is certainly one vehicle to generate new member interest. See his article on VP/program chair activities on page 4.

While all associations these days are hurting for members, an aging retired chemist population and the growth of the Internet (as a vehicle to solicit clients) has particularly hit ACC&CE. We must all renew our efforts to secure new members. ACC&CE provides a wonderful vehicle to get potentially new clients; we do have a strong presence as a chemical consultant source.

Article from Vice President and Program Chair, John Fetzer

ACC&CE Speaker Program 2024

This past year, there were five presentations given for ACC&CE.

January, John Fetzer presented Consulting in a tough Economy.

March, Greg Mehos on Storage and Flow of Bulk Solids.

May, Marvin De Tar Can We Make Enough? On helping clients improve process yields.

September, Dennis O'Rear on Mercury Contaminants in Petroleum Operations.

October, John Fetzer Going Global With Your Consulting Practice.

One of the presenters, Dennis O'Rear, was not a member at the time but later joined the Association.

Suggestions for other potential presentations are welcomed. Forward these to:
fetzpahs@hotmail.com

ARTICLE from MEMBERSHIP CHAIR, Heather Wahab

The Association of Consulting Chemists and Chemical Engineers is looking forward to receiving membership applications from qualified individuals. The Association of Consulting Chemists and Chemical Engineers is also looking forward to receiving referral requests.

We have received a qualified membership application in April 2024. We would like to welcome our new member Dr. Dennis O'Rear to our Association. The Association of Consulting Chemists and Chemical Engineers has also received a referral request through the referral service tab, all requests have been forwarded immediately to all our current members.

Heather AWahab, Ph.D, D.Sc.

LINKEDIN, Marvin DeTar

Introduction to ACC&CE Group on LinkedIn <https://www.linkedin.com/>

LinkedIn has a Group called Association of Consulting Chemists and Chemical Engineers. This is an on-line opportunity to post discussions and presentation notifications of interest to consultants with knowledge of chemistry and chemical engineering. Please join the LinkedIn Group if you are interested in such posts. Anyone on LinkedIn can join.

Right now, it is a Private Group which means that ONLY members of the Group can see posts in the group. We would like to change to a Public Group so that all of our contacts have that opportunity. Apparently, this is a complicated process for LinkedIn because they have delayed implementation of the change for months. The “work-around” is simply to post as an individual and then post as a member of the Group so that everyone can view.

Membership in the LinkedIn Group does not constitute membership in ACC&CE. The Association of Consulting Chemists and Chemical Engineers (ACC&CE) is an organization of senior consultants that have extensive experience in many endeavors that require Scientific, Engineering, Business, & Management Consultants.

If you would like to join the ACC&CE, please bear in mind the selection of each member rests with the approval of the ACC&CE Council. Please go to <https://chemconsult.org> and provide a brief background of your consulting experience (Membership/Application).

We offer our services to those needing innovative and practical solutions in a wide range of technical industries. Please go to <https://chemconsult.org> and write a brief Client Help Inquiry (CHI) including the goals and details (Referral Service). The consultants within ACC&CE have provided a summary of their expertise to help new clients (Find a Consultant).

We also welcome you to attend on-line presentations provided by our Association members and invited guests. We provide specialized talks on subjects of interest to other chemical consultants. Some are discussions of successful projects. Most are aimed to provide insights in how to better help our clients and to network with others who are seeking excellent consulting services.

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This newsletter issues three times and for special situations, four times a year, and advertising is sold on an annual basis, with ads appearing in each issue. Advertising is open to all members, and nonmember ads will be considered on a case-by-case basis. The price list for advertising is as follows:

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Half-page—	\$250/year
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To discuss advertising with us, please contact:

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